



30+ years of making life-saving medicines  
accessible without boundaries

*for* EVERYONE  
everywhere



Corporate Presentation 2025

API | FDF | Biosimilars | CDMO | [www.hetero.com](http://www.hetero.com)



**#HealthForAll**

**Purpose**  
that drives us

Inspiring  
Human Belief  
in a Healthier  
World

At Hetero, our every action seeks to inspire human belief in accessibility and affordability of life-saving medicines across the world.



*for* **EVERYONE**  
everywhere

## Quick View

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With unparalleled strengths in pharmaceutical research, manufacturing and marketing, we are positioned to serve people across the geographies.

**50+**

strategically located  
**marketing offices**

**36+**

**API, FDF & Biosimilars**  
manufacturing facilities

**30000+**

vibrant **global workforce**  
United by a purpose

**400+** APIs

**life-saving  
treatments** for every  
health concern

**550+** FDFs

**3** world-class **R&D centers**

**2000+** scientists







**Dr. Bandi Parthasaradhi Reddy**  
Chairman, Hetero Group of Companies

# *for* EVERYONE everywhere

From humble beginnings in Hyderabad to the global stage, Hetero has always been driven by one mission: to make life-saving medicines accessible without boundaries.

After 30+ years of pharmaceutical excellence, we proudly stand with

**1000+ partners**

united in our vision to extend the reach of these vital medicines.

Together, we've impacted over a

**billion lives**

not just numbers, but real people, each with their own story.

From the remote corners of Cambodia to the heart of Colombia, from villages in Kenya to the Philippines, we strive to make health not just accessible, but a fundamental human right.

Our journey is about more than pharmaceutical production, it's about people. Mothers, fathers, children and entire communities. Every milestone reflects our steadfast commitment to making life-saving medicines affordable and accessible to everyone, everywhere.



**Dr. Vamsi Krishna Bandi**  
Managing Director  
Hetero Group of Companies

*This is our legacy. This is who we are*



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## Our **Global** **Marketing** Arms

Manufacturing prowess + Regional expertise = **PROFOUND IMPACT** on global health

**Amarox**  
Europe & GCC

**CAMBER**  
PHARMACEUTICALS, INC.  
US & SEA

**МАКІЗ ФАРМА**  
CIS

**HETERO**  
HEALTHCARE  
India

**SEVEN**  
PHARMA  
LATAM





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# Strategic Channels

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API | FDF | Biosimilars | CDMO

Global Access







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# Leadership in **API** Excellence

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**400+**  
APIs

**15** Dedicated  
API production facilities

- Leading producer of bulk drugs for both regulated and semi-regulated markets
- Strategic partnerships with global pharma leaders
- Seamless product development through strong backward integration
- Proven success in enabling partners to launch first-to-market generics



A Committed Member of  
Our Global Workforce in Action at  
**Asia's Largest SEZ**  
for API Manufacturing



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# Unlocking Access to Essential **GENERICS**

**21**

Advanced facilities producing  
globally approved generics

**35+**

**Oncology Products**

Developed in 3 specialized facilities  
for accessible cancer care.

Pioneering Affordable Treatments

**HIV/AIDS, Hepatitis C, Bird Flu, Swine Flu, COVID-19**







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# Affordable **Biosimilars** for Global Health

## **Unmatched R&D and Manufacturing**

Our advanced facilities and expert teams ensure top quality, safety, efficacy, and scalable, cGMP-compliant production.

## **Regulatory and Clinical Mastery**

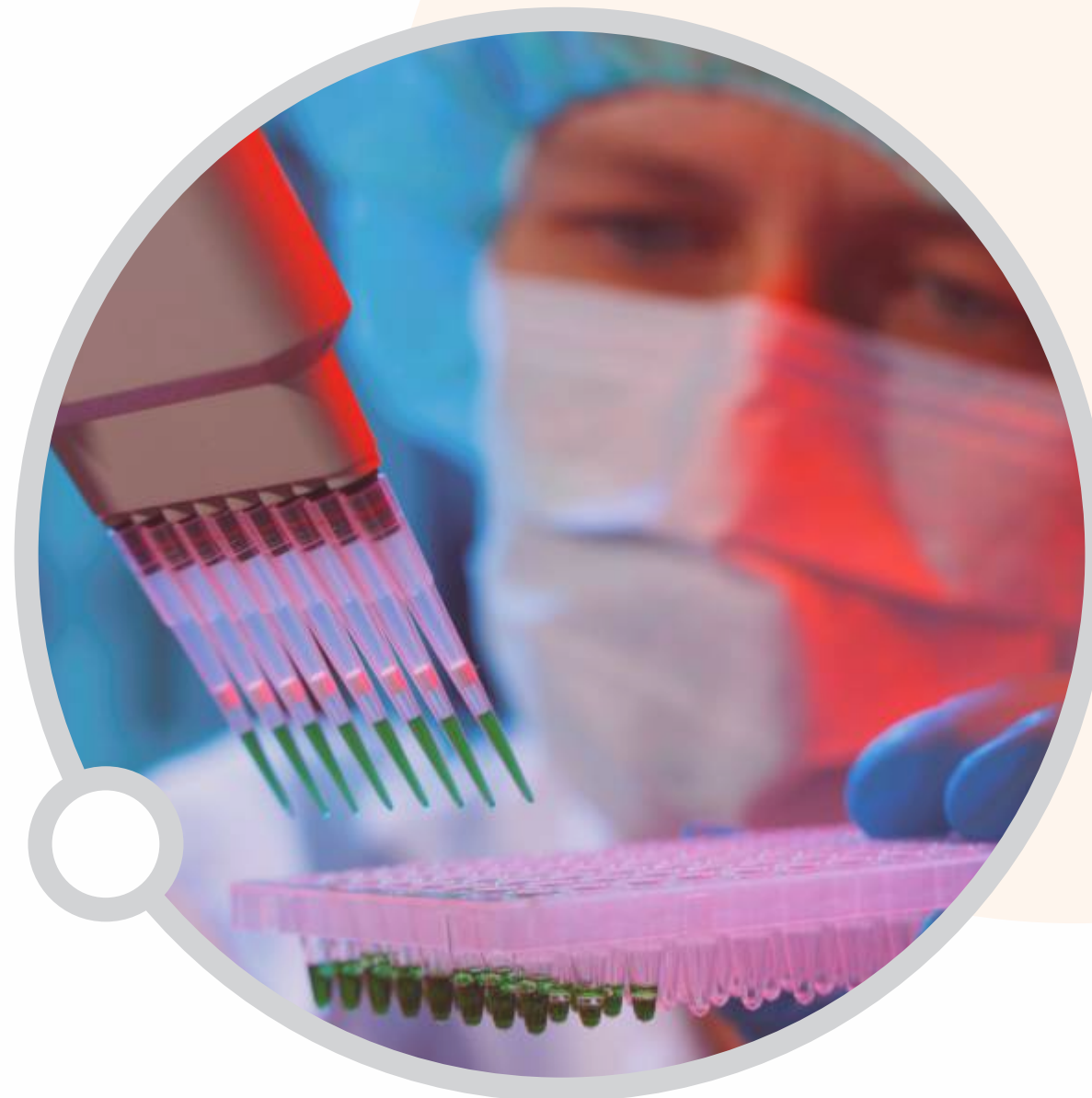
With an unmatched global regulatory track record and a dedicated team, we ensure compliance with the highest international standards throughout clinical evaluation.

## **Global Reach, Real Impact**

With **9 biosimilars** launched, we're improving patient outcomes, reducing healthcare costs, and transforming global access to life-saving medicines.

## **Leadership in Patient Care**

Our biosimilars like Trastuzumab and Darbepoetin alfa are reshaping healthcare by challenging high-cost models and expanding treatment options.





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# Custom Manufacturing Expertise, Perfectly Delivered

## **Accelerate Your Market Entry**

Our CDMO division accelerates your go-to-market strategies with customized manufacturing services for APIs, Finished Dosages, Cytotoxic APIs, Injectables, and Biosimilars.

## **Partnering for Success**

Partnering with us as your CPS provider ensures economies of scale, top-tier quality, early market entry, and reliable on-time delivery.

## **Comprehensive Services**

We provide end-to-end contract R&D, including clinical supply, commercial scale-up, and seamless technology transfer for products and processes.

## **Customer-Centric Project Management Framework**

Our project management teams ensure end-to-end support, seamless execution, and timely delivery, focusing on customer needs and accelerating access to life-saving pharmaceuticals.







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# Advancing frontiers of **Global Access**

Since 1997, Hetero has been at the forefront of affordable ARV production, with 30+ combinations treating nearly 40% of the world's HIV/AIDS patients.

- **ARV Therapies**

- Introduced first-line and second-line antiretroviral regimens, and protease inhibitors for treating and preventing HIV infection
- Geared up to introduce long-acting antiretroviral products with the potential to transform HIV prevention and treatment approaches

- **Expanding Access to Hepatitis Treatments**

We were among the first to introduce life-saving hepatitis drugs through strategic global licensing agreements.

- **Global Reach and Impact**

Our products are trusted in 120+ countries, backed by 2,000+ product registrations and a strong portfolio of 30+ ARV drugs.







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# Uncovering life-changing therapeutics with **R&D**

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**3** World-class R&D centres  
dedicated for development  
of APIs, FDFs and Biosimilars

**1** lead molecule each in  
Oncology and HIV in phase  
I/II clinical development

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Accelerating therapeutics in **neurology, diabetes, cardiovascular diseases, hepatitis, ophthalmology, haematology, and auto-immune disorders** through rigorous clinical trials by utilizing collaborative external partnerships (Outside-In) and harnessing in-house expertise (Inside-Out) to expedite development.





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# Standing Strong for **what Matters**

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People | ESG | CSR





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# Our **People**, Our **Strength**

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30K+1

**Hetero Global Family** it drives our success through talent and commitment.

## **What We Offer**

- Competitive benefits & rewards
- Career growth & development
- Supportive & inclusive work culture
- Innovation & collaboration

## **Our Focus**

- Employee well-being & satisfaction
- Training & professional growth
- Innovation & excellence
- Diversity, equity & inclusion
- Work-life balance





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# Charting the Course to a **Sustainable Future**

## Our Actions and Focus towards sustainability

- ESG & Global Commitment:** Recognized for sustainability leadership and strong **EcoVadis** ratings.
- Water Stewardship:** Implementing conservation and recycling strategies for long-term resource security.
- Diversity & Inclusion:** Aiming for **3,000+** women in the workforce by 2026 for greater gender balance.
- Occupational Safety:** Striving for zero-fatality and implementing ISO 31000 risk management by 2028.
- Environmental Stewardship:** Advancing renewable energy, water conservation and waste reduction.
- Sustainable Procurement:** Ensuring ethical sourcing and responsible supply chain practices.
- Our Promise:** Moving towards Net Zero carbon emissions, to create sustainable impact.

## **#HealthForAll** – A Commitment to Sustainability

\*All goals and commitments listed above are contingent upon legal, regulatory, compliance, and clientele requirements.





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# Committed to Our Communities

## Healthcare Access:

Mobile medical vans, vision care, nutrition support and medical equipment donations

## Community Health:

Safe drinking water, sanitation facility in schools and hygiene awareness

## Education & Youth:

School infrastructure, learning resources, technological support and teacher - student engagement

## Sustainable Growth:

Roads, streetlights & CCTV Installations and mobility aids for differently-abled individuals

## Our Aspirations:

- Future-ready healthcare systems
- Empower the next generation with education & resources
- Sustainable practices to protect the planet

**#HealthForAll** A Promise to Every Community







**Hetero's**

# Purpose meets compassion

Inspired by **Dr. Bandi Parthasaradhi Reddy's** (Chairman - Hetero Group of companies) philanthropic vision, Sindhu Hospitals extends Hetero's 30-year legacy of innovative and compassionate healthcare. With main focus on oncology and supported by world-renowned specialists, the hospital combines cutting-edge technology with personalized care, redefining the treatment of critical illnesses and elevating healthcare standards.

As part of **Hetero's Corporate Social Responsibility (CSR) commitment**, Sindhu Hospitals, a not-for-profit yet premium healthcare facility, is dedicated to providing world-class healthcare to underserved communities, ensuring that both life-saving medicines and health are accessible to all, regardless of socioeconomic status.



Hyderabad, India

[www.sindhuhospitals.com](http://www.sindhuhospitals.com)

**1500**

Beds

**720+**

Doctors

**2700+**

Nurses

**4800+**

Paramedics & Others

**Free / Subsidized Treatment**

for underserved patients

\*Estimated strength when hospital facility is fully operational.



# Thank you!

## Corporate

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